

Design/Manufacturing/Sales Project Sales Results	Due December 7, noon	
Team number	6	
Product name	Particle	
Units pre-sold	19	
Units sold at gala	31	
Total units sold	50	
Total units produced	50	
Average COGS including labor (per unit)	\$99	(104hr * \$25/hr) / 50units
Average COGS excluding labor (per unit)	\$46.91	
Price range	\$95 - \$175	
Average price (per unit)	\$118	
Average profit (per unit)	\$71	
Total COGS of units produced (not including labor)	\$2,345	
Pre-sales revenue	\$2,503	
Gala revenue	\$3,389	
Total revenue	\$5,892	
Total profit (not including labor)	\$3,547	
Gross profit margin (profit/revenue)	60.20%	
Other expenses (not included in COGS)	\$504	
Estimated total hours per person for project	26	Avg, non-inc. R&D. w/ R&D 34/per?
Amount donated to charity, if any	N/A	
Do you plan to manufacture additional units after the Sales Gala?	TBD	